



## **More information about the organization**

### **Full and short title**

Open Joint Stock Company Minsktelekomstroy (JSC Minsktelekomstroy)

Address (location) 220037 Minsk Annaeva str. 49/1

Site [www.minsktelecomstroy.by](http://www.minsktelecomstroy.by)

### **Data on state registration**

Decision of Minsk city executive committee on July 4, 2000 № 740

### **Information about the management of the organization, contact phone numbers**

Director Adamovich Leonid,

tel. 245-83-12, 245-36-31

**Chief Accountant** Haraneka Vladimir, tel. 245-61-41

## **I. General information about the organization**

Open Joint Stock Company Minsktelekomstroy was created during the conversion of Specialized Construction and Installation Management № 7 (SCIM-7) of rental trust Belsvyazstroy by the decision of the founding conference on December 13, 1996, with the participation of SCIM-7 workers, in accordance with the laws of the Republic Belarus on the state property privatization.

The main activity, occupying 99.9 percent of revenue of the Company – is the construction of civil engineering communications (code for NCEA - 45212).

JSC Minsktelekomstroy is one of three specialized construction companies belonging to the Ministry of Communications and Informatization of the Republic of Belarus, the main purpose of which is the construction and commissioning of new production and telecommunication facilities, including the construction of fiber-optic communication lines.

Moreover, the Company works on electrophysical measurements of copper and fiber optic cables, and electrical measurements of power cables and chains.

During 2010 the Company has constructed 806.8 km of connecting lines (vs. 445 km in 2009), it has introduced the numbering capacity in urban telephone exchanges - 11,369 № №, in rural telephone exchanges - 12,184 № № (in 2009, respectively - 9,694 and 10,729 №№). Present market share in the field of civil construction of communication structures is about 18 percent.

The Company uses modern technology in the production of construction works, including the method of horizontal directional drilling (HDD) for trenchless laying of communications. HDD technology meets all the requirements of the applicable standards for safety and production conditions of work, as well as environmental criteria.

In order to meet the requirements and demands of consumers in the construction of networks, systems and communication structures the integrated quality management system in accordance with the requirements of ISO 9001, ISO 14005, OHSAS 18001 was implemented and it is maintained in working condition.

## **II. Financial indicators of economic activity of the organization**

Indicator	2008	2009	2010
Net asset value, mln. rub.	11666	13927	17396
Proceeds from sales of products and services, mln. rub.	25173	27816	39944
Profits from the sale of products and services, mln. rub.	4315	5794	8803
Book profits, mln. rub.	3651	5520	7017
Net profit, mln. rub.	2442	3985	4732
Profitability of sold products and services, %	26,0	32,7	35,5
Accounts receivable*, mln. rub.	1825	5673	6796
Accounts payable*, mln. rub.	1954	2021	2242
Average salary, th. rub.	1714,4	2013,6	2649,4

## **III. Information about products, produced works, rendered services:**

Production, works and services	Production capacity	Year		
		2008	2009	2010
Volumes of contract work performed by own forces	Mln. rub.	26906	30981	42976

## **IV. The investments in the renewal of transport equipment, construction machines and mechanisms:**

Year 2008 - 575 million rubles, year 2009 - 1761 mln. rubles, year 2010 - 570 million rubles.

## V. The structure of working:

	Age							Total
	-25	25-35	35-40	40-45	45-50	50-55	55+	
number	22	68	63	45	45	52	71	366
- number of employees with higher education		10	8	13	15	10	5	61
- specialized secondary education	2	25	23	6	6	3	-	65
-with Technical education		28	25	16	17	7	-	93
- with secondary education	20	5	7	10	7	32	59	140
- with basic education							7	7

Number of workers in total:	366
- number of administrative staff	34
- number of industrial personnel	332
including number of main workers	299

## VI. Structure of works (services):

Structure (%)	2008	2009	2010
Internal Market	99,7	100,0	99,6
External market	0,3	-	0,4
Total	100	100	100

The main market - the Republic of Belarus.

## VII Information about the land plots are in use, lease of property:

Location area	Area,hec.	Law (permanent / temporary use, rental,owned)	Land Use Act (№, date)
Borisov, Panfelova str., 47	0 0,43	Continuous use	№0094961 09.02.2001
Molodechno, Sharangovicha str. , 66	0,43	Continuous use	№0035540 31.08.2004
Minsk region, Ratomka, Zaslavskaya str., 8a	1,91	Continuous use	№0088330 26.11.2004
Slutsk, Lenina str., 3a	0,63	Continuous use	СВ. 640/86-6401 от 10.03.2009

### VIII. Information on the capital structures(buildings):

Adress	Name (Designation)	Year Construction	Number of floors	Square	Площадь, сдаваемая в аренду, м2, срок действия договора аренды	Common condition
Ratomka, Zaslavskaya str.,8 a	Administrative and production building with a complex of warehouses and garages	1965, реконструкция 2006	1	2222 sk.km.	-	fine
Borisov, Panfilova str., 47	Administrative building with garages	1969, реконструкция 2010	1	963 sk.km.	-	fine
Molodechno, Sharangovicha str., 66	Administrative building with garages	1993	1	813. Sk.km.	-	fine
Slutsk, Lenina str., 8a	Administrative building with garages	1978	1	1315 Sk.km.	-	fine
Minsk, Annaeva str.,	An isolated room	2002	3	472 Sk.km.	-	fine

\* - required (held) overhaul, repair, reconstruction of the building

### IX. Information on machines and equipment

Name of equipment manufacturer, power	Number of units	Destination (place in the process)	Year of entry	Year of entry
Backhoe Dozers, Loaders	4	Strip lines	2005-2010	-
Excavators chain EC, ETSU, ETC	15	Strip lines	2002-2010	-
Tractors T-130 T-170	10	Laying fiber-optic	1998-2005	-
Cable layers CVG-2	2	Trenchless	2007	80%

		laying of communications		
Horizontal Directional Drilling	1	Trenchless Communications	2008	10%